NATIONAL BROKERS LIMITED

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TEA MARKET REPORT – Sale 41 held on Monday 17th February, 2025

CTC LEAF: 56,067 packages of teas on offer met with a fairly good demand.

BROKENS: Clean liquoring Brokens continued to meet with a good market and were mostly firm to tending dearer. Medium varieties were also a good market and were about steady. Plainer varieties were an easier market and witnessed more withdrawals. BLF teas met with a restricted demand and withdrawals were heavier.

FANNINGS: Clean liquoring Fannings were a good market and these sold around last levels. Medium varieties met with a fairly good demand and were firm to slightly easier. Plainer varieties were an easier market and witnessed more withdrawals. BLF teas met with a restricted demand and withdrawals were heavier. **DUST**: 10,183 packages of teas on offer met with a good demand. Good liquoring Dusts sold well at irregularly dearer prices closely following quality. Likewise, Medium Dusts were also fully firm to slightly dearer market. Plain/BLF Dusts met with less demand and saw several withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

COMMENTS: Offerings comprised of a large percentage of plain, end of season varieties which continued to meet with a very selective demand with heavy withdrawals. However, a handful of good liquoring varieties met with a strong demand. Blenders were the mainstay of the market whilst Loose tea buyers lent some support.

Dusts were a dearer market.

Our Catalogue: (Sale 41) Avg : Tk 197.00, Sold 53.40% , (Sale 40) Avg : Tk 193.20, Sold 51.78%

| Brokens | This Week | Last Week | Fannings | This week | Last Week | Dust | This week | Last Week | | |
|---------|---|-----------|----------|-----------|-----------|------|-----------|-----------|--|--|
| Best | 225-235 | 230-240 | Best | 225-235 | 230-245 | PD | 182-261 | 192-248 | | |
| Good | 210-220 | 205-220 | Good | 205-220 | 210-220 | RD | 160-300 | 160-318 | | |
| Medium | 175-190 | 180-190 | Medium | 175-190 | 180-190 | D | 160-295 | 160-293 | | |
| Plain | 160-170 | 160-170 | Plain | 160-170 | 160-170 | CD | 160-355 | 160-364 | | |
| BLF | 160 nom | 160-162 | BLF | 160 nom | 160-162 | BLF | 160-176 | 160-192 | | |
| | Exchange Rates 17th February, 2025 Sterling Pound 152.4747 Dollar: Tk. 121.0000 | | | | | | | | | |

Quotations – This Week – (In Taka)

| | | Top Pri | ces – This We | eek | |
|--------------------|------------|-----------|---------------|-------|--------------|
| Category - CTC | Garden | Grade | Package | Price | Buyer(s) |
| Brokens | * Amrail | GBOP | 20 | 249/- | Ispahani/AKT |
| Fannings | * Amrail | PF | 30 | 247/- | Ispahani/AKT |
| Clonal Brokens | Kedarpur | GBOP(BT1) | 10 | 336/- | GT |
| Clonal Fannings | Kedarpur | PF(BT1) | 10 | 332/- | AKT |
| RD/PD (incl.Clone) | * Amrail | RD | 20 | 300/- | AKT |
| D (incl.Clone) | * Madhupur | D(BT1) | 10 | 295/- | AKT |
| CD (incl.Clone) | * Madhupur | CD (BT1) | 10 | 355/- | Mintu |

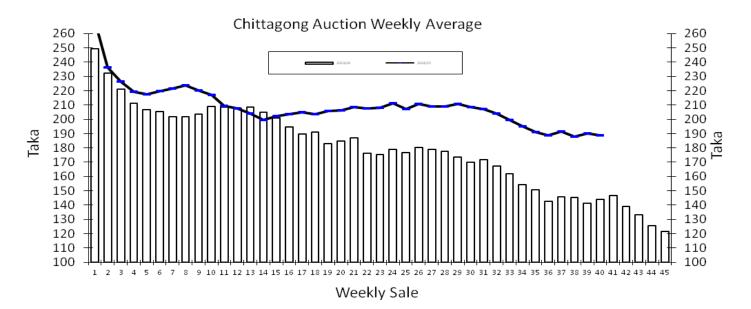
* Above price(s) realised in our catalogue

Offerings

| | | This Sal | e (Sale 41) | | Next Sale | (Sale 42) | | | | | |
|-------|----------------|-------------|-------------------------------|-----------|-----------|-------------|-----------------------------|-----------|--|--|--|
| | Season 2024-25 | | Season 2024-25 Season 2023-24 | | | | Season 2024-25 Season 2023- | | | | |
| Туре | Packages | Qty/Kg | Packages | Qty/Kg | Packages | Qty/Kg | Packages | Qty/Kg | | | |
| Leaf | 56,067 | 2,797,743.3 | 50,109 | 2,500,439 | 59,856 | 2,986,814.4 | 54,922 | 2,740,607 | | | |
| Dust | 10,183 | 508,131.7 | 16,249 | 810,825 | 9,854 | 491,714.6 | 17,410 | 868,759 | | | |
| Total | 66,250 | 3,305,875.0 | 66,358 | 3,315,245 | 69,710 | 3,478,529.0 | 72,332 | 3,609,366 | | | |

Chittagong Auction Average - Sale 40

(Season 2024/25): Tk 188.79 & (Season 2023/24): Tk 144.05 & (Season 2022/23) :Tk 174.47



Chittagong Auction Statistics - Sale: 40 Quantities of Teas Sold & Average Prices Realised

Updated on: 17th February 2025

| | Sale | | Up-to-Date Sale | | | | | | | | |
|-------------|--|---|--|---|--|--|---|--|---|---|---|
| Season 202 | 3/24 | Season 2024 | 1/25 | Sea | son 2023/24 | | Seaso | on 2024/25 | (| +/-) Season 2023 | /24 |
| Qty. (Kg) | Taka | Qty. (Kg) | Taka | Qty. (Kg) | (%) | Taka | Qty. (Kg) | (%) | Taka | Qty. (Kg) | Taka |
| 1,809,047.0 | 140.44 | 1,270,610.7 | 183.89 | 64,541,917.4 | 77.5% | 175.48 | 59,182,572.9 | 79.45% | 203.68 | -5,359,344.5 | 28.20 |
| 523,616.1 | 156.50 | 378,409.2 | 212.86 | 16,479,266.9 | 22.5% | 202.40 | 15,607,766.4 | 20.28% | 220.30 | -871,500.5 | 17.90 |
| 2,332,663.1 | 144.05 | 1,649,019.9 | 190.54 | 81,021,184.3 | 99.9% | 180.96 | 74,790,339.3 | 99.73% | 207.15 | -6,230,845.0 | 26.19 |
| 0.0 | 0.00 | 0.0 | 0.00 | 499.0 | 0.0% | 850.00 | 406.1 | 0.00% | 1,088.50 | -92.9 | 238.50 |
| 2,332,663.1 | 144.05 | 1,649,019.9 | 190.54 | 81,021,683.3 | 99.9% | 180.96 | 74,790,745.5 | 99.73% | 207.16 | -6,230,937.9 | 26.20 |
| 20.0 | 710.00 | 0.0 | 0.00 | 3,692.4 | 0.0% | 770.10 | 13,077.9 | 0.00% | 661.44 | 9,385.5 | -108.66 |
| 0.0 | 0.00 | 0.0 | 0.00 | 7.0 | 0.0% | 1,250.00 | 0.0 | 0.00% | 0.00 | -7.0 | -1,250.00 |
| 0.0 | 0.00 | 0.0 | 0.00 | 20.5 | 0.0% | 1,250.00 | 49.1 | 0.00% | 1,228.71 | 28.6 | -21.29 |
| 2,332,683.1 | 144.05 | 1,649,019.9 | 190.54 | 81,025,403.2 | 99.9% | 180.98 | 74,803,872.5 | 99.74% | 207.24 | -6,221,530.8 | 26.26 |
| 0.0 | 0.00 | 43,896.1 | 122.99 | 214,236.9 | 0.1% | 116.87 | 727,078.1 | 0.26% | 126.41 | 512,841.2 | 9.54 |
| 2,332,683.1 | 144.05 | 1,692,916.0 | 188.79 | 81,239,640.1 | 100.0% | 180.81 | 75,530,950.6 | 100% | 206.46 | -5,708,689.6 | 25.65 |
| | Qty. (Kg) 1,809,047.0 523,616.1 2,332,663.1 20.0 0.0 0.0 2,332,663.1 20.0 0.0 0.0 0.0 2,332,683.1 0.0 | Season 2023/24 Qty. (Kg) Taka 1,809,047.0 140.44 523,616.1 156.50 2,332,663.1 144.05 0.0 0.00 2,332,663.1 144.05 20.0 710.00 0.0 0.00 2,332,663.1 144.05 20.0 710.00 0.0 0.00 2,332,683.1 144.05 0.0 0.00 | Qty. (Kg) Taka Qty. (Kg) 1,809,047.0 140.44 1,270,610.7 523,616.1 156.50 378,409.2 2,332,663.1 144.05 1,649,019.9 0.0 0.00 0.0 2,332,663.1 144.05 1,649,019.9 20.0 710.00 0.0 0.0 0.00 0.0 0.0 0.00 0.0 0.0 0.00 0.0 0.0 0.00 0.0 0.0 0.00 0.0 0.0 0.00 0.0 0.0 0.00 0.0 0.0 0.00 0.0 0.0 0.00 0.0 0.0 0.00 43,896.1 | Season 2023/24 Season 2024/25 Qty. (Kg) Taka Qty. (Kg) Taka 1,809,047.0 140.44 1,270,610.7 183.89 523,616.1 156.50 378,409.2 212.86 2,332,663.1 144.05 1,649,019.9 190.54 0.0 0.00 0.00 0.00 2,332,663.1 144.05 1,649,019.9 190.54 20.0 710.00 0.0 0.00 0.0 0.00 0.00 0.00 0.0 0.00 0.00 0.00 0.0 0.00 0.00 0.00 0.0 0.00 0.00 0.00 0.0 0.00 0.00 0.00 0.0 0.00 0.00 0.00 2,332,683.1 144.05 1,649,019.9 190.54 0.0 0.00 0.00 0.00 0.00 | Season 2023/24 Season 2024/25 Season 2024/25 Qty. (Kg) Taka Qty. (Kg) Taka Qty. (Kg) 1,809,047.0 140.44 1,270,610.7 183.89 64,541,917.4 523,616.1 156.50 378,409.2 212.86 16,479,266.9 2,332,663.1 144.05 1,649,019.9 190.54 81,021,184.3 0.0 0.00 0.00 0.00 499.0 2,332,663.1 144.05 1,649,019.9 190.54 81,021,184.3 0.0 0.00 0.00 0.00 499.0 2,332,663.1 144.05 1,649,019.9 190.54 81,021,683.3 20.0 710.00 0.00 0.00 3,692.4 0.0 0.00 0.00 0.00 20.5 2,332,663.1 144.05 1,649,019.9 190.54 81,025,403.2 0.0 0.00 0.00 0.00 20.5 2,332,683.1 144.05 1,649,019.9 190.54 81,025,403.2 0.0 0.00 | Season 2023/24 Season 2024/25 Season 2023/24 Qty. (Kg) Taka Qty. (Kg) Taka Qty. (Kg) (%) 1,809,047.0 140.44 1,270,610.7 183.89 64,541,917.4 77.5% 523,616.1 156.50 378,409.2 212.86 16,479,266.9 22.5% 2,332,663.1 144.05 1,649,019.9 190.54 81,021,184.3 99.9% 0.0 0.00 0.00 0.00 499.0 0.0% 2,332,663.1 144.05 1,649,019.9 190.54 81,021,683.3 99.9% 0.0 0.00 0.00 0.00 3,692.4 0.0% 2,00 710.00 0.00 0.00 7.0 0.0% 0.0 0.00 0.00 0.00 20.5 0.0% 0.0 0.00 0.00 0.00 20.5 0.0% 2,332,663.1 144.05 1,649,019.9 190.54 81,021,683.3 99.9% 0.0 0.00 0.00 0.00 20.5 | $\begin{array}{ c c c c c c c c } \hline Season 2023/24 & Season 2023/24 & Season 2023/24 \\ \hline Qty. (Kg) & Taka & Qty. (Kg) & (\%) & Taka \\ Qty. (Kg) & 140.44 & 1,270,610.7 & 183.89 & 64,541,917.4 & 77.5\% & 175.48 \\ 523,616.1 & 156.50 & 378,409.2 & 212.86 & 16,479,266.9 & 22.5\% & 202.40 \\ 2,332,663.1 & 144.05 & 1,649,019.9 & 190.54 & 81,021,184.3 & 99.9\% & 180.96 \\ 0.0 & 0.00 & 0.00 & 0.00 & 499.0 & 0.0\% & 850.00 \\ 2,332,663.1 & 144.05 & 1,649,019.9 & 190.54 & 81,021,683.3 & 99.9\% & 180.96 \\ 2,00 & 710.00 & 0.00 & 0.00 & 3,692.4 & 0.0\% & 770.10 \\ 0.0 & 0.00 & 0.00 & 0.00 & 7.0 & 0.0\% & 1,250.00 \\ 0.00 & 0.00 & 0.00 & 0.00 & 20.5 & 0.0\% & 1,250.00 \\ 2,332,683.1 & 144.05 & 1,649,019.9 & 190.54 & 81,025,403.2 & 99.9\% & 180.98 \\ 0.0 & 0.00 & 43,896.1 & 122.99 & 214,236.9 & 0.1\% & 116.87 \\ \hline \end{array}$ | $\begin{array}{c c c c c c c c c c c c c c c c c c c $ | $ \begin{array}{ c c c c c c c c c c c c c c c c c c c$ | $ \begin{array}{c c c c c c c c c c c c c c c c c c c $ | Season 2023/24Season 20231,809,047.0140.041,270,610.7183.8964,541,917.477.5%175.4859,182,572.979.45%203.68-5,359,344.52,332,663.1144.051,649,019.9190.5481,021,184.399.9%180.9674,790,745.599.7%207.16-6,230,937.92,00710.000.000.003,692.40.0%770.1013,077.90.0%661.449,385.5 </td |

Buyer Purchase Analysis

| | | | | Day circu | citabe randing one | | | | | | | |
|-------------|-------------|---------|-------------|-----------|--------------------|-------------|----------|--------------|------------|--------|--------------------|--------|
| | | For the | Sale | | | | Up-to-Da | te Sale | | | | |
| | Season 202 | 3/24 | Season 2024 | /25 | Sea | son 2023/24 | | Seaso | on 2024/25 | | (+/-) Season 2023/ | /24 |
| Buyer | Qty. (Kg) | Taka | Qty. (Kg) | Taka | Qty. (Kg) | (%) | Taka | Qty. (Kg) | (%) | Taka | Qty. (Kg) | Taka |
| Export | 71,359.0 | 89.75 | 0.0 | 0.00 | 222,565.0 | 0.02% | 85.79 | 14,235.5 | 0.27% | 221.18 | -208,329.5 | 135.39 |
| Internal | 2,259,324.1 | 145.81 | 1,692,916.0 | 188.79 | 81,017,075.1 | 99.98% | 181.07 | 75,516,715.1 | 99.73% | 206.46 | -5,500,360.1 | 25.39 |
| Grand Total | 2,332,683.1 | 144.05 | 1,692,916.0 | 188.79 | 81,239,640.1 | 100% | 180.81 | 75,530,950.6 | 100% | 206.46 | -5,708,689.6 | 25.65 |

Crop of Major Tea Producing & Exporting Countries

| | For the Month | | | | | | | Up to Month | | | |
|-------------|---------------|-------|--------|--------|------------|--------|---------|-------------|------------|--|--|
| Country | Month | 2022 | 2023 | 2024 | (+/-) 2023 | 2022 | 2023 | 2024 | (+/-) 2023 | | |
| Bangladesh | November | 10.84 | 11.57 | 9.97 | -1.6 | 86.05 | 95.15 | 86.65 | -8.50 | | |
| North India | November | 111.6 | 109.39 | 123.45 | 14.1 | 1062.4 | 1,090.7 | 1,046.89 | -43.82 | | |
| South India | November | 21.2 | 21.80 | 19.83 | -2.0 | 215.6 | 218.56 | 208.5 | -10.06 | | |
| All India | November | 132.8 | 130.77 | 143.28 | 12.5 | 1278.0 | 1309.27 | 1255.39 | -53.88 | | |
| Sri Lanka | November | 20.2 | 19.78 | 22.30 | 2.5 | 231.5 | 236.2 | 240.01 | 3.78 | | |
| Kenya | August | 35.9 | 45.57 | 38.62 | -7.0 | 340.1 | 363.9 | 402.75 | 38.84 | | |

Source: Bangladesh Tea Board and International Tea Committee's Monthly Statistical Bulletin

OTHER MARKETS

KOLKATA SALE 07 HELD ON 11TH & 12TH FEBRUARY, 2025

There was good demand. Better liquoring Assams were easier. Good and Medium Assams met with interest and sold irregularly around last to easier levels. Better Dooars were easier. Plainer Dooars continued to sell around last level to irregularly easier. Dust: There was good demand. Overall it was irregular and sold around last to easier levels. Western India segments were active. M/s Hindustan Unilever, operated for brighter liquoring teas in the Dust category. M/s Tata Consumer showed more interest on medium categories in the leaf sale and were active on liquoring Assams in the Dust sale. Exporters showed interest on larger brokens. Local buyers operated on clean, well-made varieties.

| Tea Category | Price Range USC |
|----------------|-----------------|
| BEST ASSAMS | 231-288 |
| GOOD ASSAMS | 196-231 |
| | 150-185 |
| MED ASSAMS | |
| GOOD DOOARS | 173-208 |
| MEDIUM DOOARS | 150-196 |
| PLAINER DOOARS | 127-150 |

COONOOR SALE 07- 14TH FEBRUARY, 2025

DEMAND: - Good demand. MARKET: - The total CTC leaf teas sold this week was 70.84% (860039.84kgs) of the total offering of 1214076.03Kgs. BEST:- All sorts in this category sold at irregularly dearer prices closely following quality. Regional packeteers were active with selective buying from local buyers. GOOD:- Better demand was seen this week and prices saw a slight surge especially on the broken grades. However, very limited fanning were offer in this category. Regional packeteers, upcountry buyers were fairly active whilst the major blenders and exporters were very selective. BETTER MEDIUM: - Larger broken ruled a firm market. Other categories especially the medium and smaller broken in general were barely steady to easier except for select few invoices which fetched dearer prices on competition. Fanning sold barely steady to easier. Major blenders continued to be selective along with the upcountry buyers too. Exporters were very choosy. MEDIUM & PLAINERS:- All sorts in this category declined by Rs 2 to 3 in this segment. Market saw a depletion in demand with progress of the sale and there were more out lots. Exporters were selective on the larger and select medium broken. Major blenders and select internal buyers were selective along with the upcountry buyers and reduced their purchases as the sale progressed. BUYING PATTERN: - The major blenders off take was 41.89% of the total CTC leaf sold.

| CTC Leaf(USC/KG) | Best | Good | Better Medium | Medium | Plain |
|---------------------|---------|---------|---------------|---------|---------|
| Larger Brokens | 180-224 | 150-170 | 134-149 | 128-133 | 122-127 |
| Medium Brokens | 256-269 | 164-202 | 142-156 | 133-142 | 129-131 |
| Smaller Brokens | 242-268 | 181-219 | 143-161 | 135-144 | 126-134 |
| Fannings | 244-256 | 181 | 144-165 | 133-143 | 116-131 |

MOMBASA SALE 06- 10TH & 11TH FEBRUARY,2025

There was good general demand but at lower levels for the 202,560 packages (13,517,616.00 kilos) on offer with 25.42% remaining unsold.

| CTC QUOTATIONS | BP1 – (USC/kg) | PF1 – (USC/kg) | PD – (USC/kg) | D1 – (USC/kg) |
|----------------------|----------------|----------------|---------------|---------------|
| Best | 300 - 400 | 316 - 400 | 316 - 384 | 274 - 351 |
| Good | 272 - 344 | 300 - 340 | 300 - 338 | 270 - 315 |
| Good Medium | 260 - 344 | 280 - 343 | 295 - 333 | 270-316 |
| Medium (KTDA) | 152 - 250 | 148 - 284 | 144 - 282 | 149 - 261 |
| Medium (Plantations) | 155 - 264 | 138 - 251 | 164 - 286 | 173 – 220 |
| Lower Medium | 138 - 190 | 118 - 180 | 126 - 193 | 125 - 177 |
| Plainer | 102 - 148 | 086 - 132 | 090 - 166 | 090 - 146 |