NATIONAL BROKERS LIMITED

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TEA MARKET REPORT – Sale 41 held on Monday 17th February, 2025

CTC LEAF: 56,067 packages of teas on offer met with a fairly good demand.

BROKENS: Clean liquoring Brokens continued to meet with a good market and were mostly firm to tending dearer. Medium varieties were also a good market and were about steady. Plainer varieties were an easier market and witnessed more withdrawals. BLF teas met with a restricted demand and withdrawals were heavier.

FANNINGS: Clean liquoring Fannings were a good market and these sold around last levels. Medium varieties met with a fairly good demand and were firm to slightly easier. Plainer varieties were an easier market and witnessed more withdrawals. BLF teas met with a restricted demand and withdrawals were heavier. **DUST**: 10,183 packages of teas on offer met with a good demand. Good liquoring Dusts sold well at irregularly dearer prices closely following quality. Likewise, Medium Dusts were also fully firm to slightly dearer market. Plain/BLF Dusts met with less demand and saw several withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

COMMENTS: Offerings comprised of a large percentage of plain, end of season varieties which continued to meet with a very selective demand with heavy withdrawals. However, a handful of good liquoring varieties met with a strong demand. Blenders were the mainstay of the market whilst Loose tea buyers lent some support.

Dusts were a dearer market.

Our Catalogue: (Sale 41) Avg : Tk 197.00, Sold 53.40% , (Sale 40) Avg : Tk 193.20, Sold 51.78%

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week		
Best	225-235	230-240	Best	225-235	230-245	PD	182-261	192-248		
Good	210-220	205-220	Good	205-220	210-220	RD	160-300	160-318		
Medium	175-190	180-190	Medium	175-190	180-190	D	160-295	160-293		
Plain	160-170	160-170	Plain	160-170	160-170	CD	160-355	160-364		
BLF	160 nom	160-162	BLF	160 nom	160-162	BLF	160-176	160-192		
	Exchange Rates 17th February, 2025 Sterling Pound 152.4747 Dollar: Tk. 121.0000									

Quotations – This Week – (In Taka)

		Top Pri	ces – This We	eek	
Category - CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Amrail	GBOP	20	249/-	Ispahani/AKT
Fannings	* Amrail	PF	30	247/-	Ispahani/AKT
Clonal Brokens	Kedarpur	GBOP(BT1)	10	336/-	GT
Clonal Fannings	Kedarpur	PF(BT1)	10	332/-	AKT
RD/PD (incl.Clone)	* Amrail	RD	20	300/-	AKT
D (incl.Clone)	* Madhupur	D(BT1)	10	295/-	AKT
CD (incl.Clone)	* Madhupur	CD (BT1)	10	355/-	Mintu

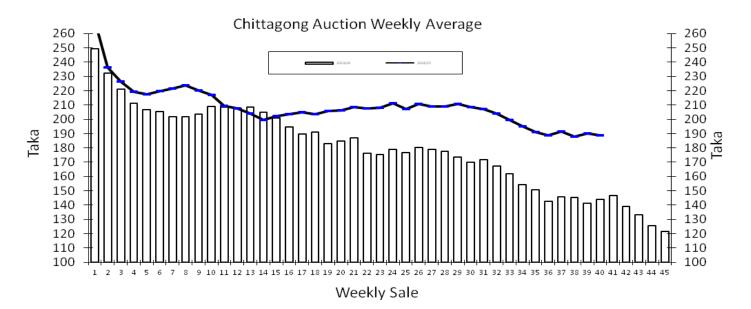
* Above price(s) realised in our catalogue

Offerings

		This Sal	e (Sale 41)		Next Sale	(Sale 42)					
	Season 2024-25		Season 2024-25 Season 2023-24				Season 2024-25 Season 2023-				
Туре	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg			
Leaf	56,067	2,797,743.3	50,109	2,500,439	59,856	2,986,814.4	54,922	2,740,607			
Dust	10,183	508,131.7	16,249	810,825	9,854	491,714.6	17,410	868,759			
Total	66,250	3,305,875.0	66,358	3,315,245	69,710	3,478,529.0	72,332	3,609,366			

Chittagong Auction Average - Sale 40

(Season 2024/25): Tk 188.79 & (Season 2023/24): Tk 144.05 & (Season 2022/23) :Tk 174.47



Chittagong Auction Statistics - Sale: 40 Quantities of Teas Sold & Average Prices Realised

Updated on: 17th February 2025

	Sale		Up-to-Date Sale								
Season 202	3/24	Season 2024	1/25	Sea	son 2023/24		Seaso	on 2024/25	(+/-) Season 2023	/24
Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
1,809,047.0	140.44	1,270,610.7	183.89	64,541,917.4	77.5%	175.48	59,182,572.9	79.45%	203.68	-5,359,344.5	28.20
523,616.1	156.50	378,409.2	212.86	16,479,266.9	22.5%	202.40	15,607,766.4	20.28%	220.30	-871,500.5	17.90
2,332,663.1	144.05	1,649,019.9	190.54	81,021,184.3	99.9%	180.96	74,790,339.3	99.73%	207.15	-6,230,845.0	26.19
0.0	0.00	0.0	0.00	499.0	0.0%	850.00	406.1	0.00%	1,088.50	-92.9	238.50
2,332,663.1	144.05	1,649,019.9	190.54	81,021,683.3	99.9%	180.96	74,790,745.5	99.73%	207.16	-6,230,937.9	26.20
20.0	710.00	0.0	0.00	3,692.4	0.0%	770.10	13,077.9	0.00%	661.44	9,385.5	-108.66
0.0	0.00	0.0	0.00	7.0	0.0%	1,250.00	0.0	0.00%	0.00	-7.0	-1,250.00
0.0	0.00	0.0	0.00	20.5	0.0%	1,250.00	49.1	0.00%	1,228.71	28.6	-21.29
2,332,683.1	144.05	1,649,019.9	190.54	81,025,403.2	99.9%	180.98	74,803,872.5	99.74%	207.24	-6,221,530.8	26.26
0.0	0.00	43,896.1	122.99	214,236.9	0.1%	116.87	727,078.1	0.26%	126.41	512,841.2	9.54
2,332,683.1	144.05	1,692,916.0	188.79	81,239,640.1	100.0%	180.81	75,530,950.6	100%	206.46	-5,708,689.6	25.65
	Qty. (Kg) 1,809,047.0 523,616.1 2,332,663.1 20.0 0.0 0.0 2,332,663.1 20.0 0.0 0.0 0.0 2,332,683.1 0.0	Season 2023/24 Qty. (Kg) Taka 1,809,047.0 140.44 523,616.1 156.50 2,332,663.1 144.05 0.0 0.00 2,332,663.1 144.05 20.0 710.00 0.0 0.00 2,332,663.1 144.05 20.0 710.00 0.0 0.00 2,332,683.1 144.05 0.0 0.00	Qty. (Kg) Taka Qty. (Kg) 1,809,047.0 140.44 1,270,610.7 523,616.1 156.50 378,409.2 2,332,663.1 144.05 1,649,019.9 0.0 0.00 0.0 2,332,663.1 144.05 1,649,019.9 20.0 710.00 0.0 0.0 0.00 0.0 0.0 0.00 0.0 0.0 0.00 0.0 0.0 0.00 0.0 0.0 0.00 0.0 0.0 0.00 0.0 0.0 0.00 0.0 0.0 0.00 0.0 0.0 0.00 0.0 0.0 0.00 43,896.1	Season 2023/24 Season 2024/25 Qty. (Kg) Taka Qty. (Kg) Taka 1,809,047.0 140.44 1,270,610.7 183.89 523,616.1 156.50 378,409.2 212.86 2,332,663.1 144.05 1,649,019.9 190.54 0.0 0.00 0.00 0.00 2,332,663.1 144.05 1,649,019.9 190.54 20.0 710.00 0.0 0.00 0.0 0.00 0.00 0.00 0.0 0.00 0.00 0.00 0.0 0.00 0.00 0.00 0.0 0.00 0.00 0.00 0.0 0.00 0.00 0.00 0.0 0.00 0.00 0.00 2,332,683.1 144.05 1,649,019.9 190.54 0.0 0.00 0.00 0.00 0.00	Season 2023/24 Season 2024/25 Season 2024/25 Qty. (Kg) Taka Qty. (Kg) Taka Qty. (Kg) 1,809,047.0 140.44 1,270,610.7 183.89 64,541,917.4 523,616.1 156.50 378,409.2 212.86 16,479,266.9 2,332,663.1 144.05 1,649,019.9 190.54 81,021,184.3 0.0 0.00 0.00 0.00 499.0 2,332,663.1 144.05 1,649,019.9 190.54 81,021,184.3 0.0 0.00 0.00 0.00 499.0 2,332,663.1 144.05 1,649,019.9 190.54 81,021,683.3 20.0 710.00 0.00 0.00 3,692.4 0.0 0.00 0.00 0.00 20.5 2,332,663.1 144.05 1,649,019.9 190.54 81,025,403.2 0.0 0.00 0.00 0.00 20.5 2,332,683.1 144.05 1,649,019.9 190.54 81,025,403.2 0.0 0.00	Season 2023/24 Season 2024/25 Season 2023/24 Qty. (Kg) Taka Qty. (Kg) Taka Qty. (Kg) (%) 1,809,047.0 140.44 1,270,610.7 183.89 64,541,917.4 77.5% 523,616.1 156.50 378,409.2 212.86 16,479,266.9 22.5% 2,332,663.1 144.05 1,649,019.9 190.54 81,021,184.3 99.9% 0.0 0.00 0.00 0.00 499.0 0.0% 2,332,663.1 144.05 1,649,019.9 190.54 81,021,683.3 99.9% 0.0 0.00 0.00 0.00 3,692.4 0.0% 2,00 710.00 0.00 0.00 7.0 0.0% 0.0 0.00 0.00 0.00 20.5 0.0% 0.0 0.00 0.00 0.00 20.5 0.0% 2,332,663.1 144.05 1,649,019.9 190.54 81,021,683.3 99.9% 0.0 0.00 0.00 0.00 20.5	$\begin{array}{ c c c c c c c c } \hline Season 2023/24 & Season 2023/24 & Season 2023/24 \\ \hline Qty. (Kg) & Taka & Qty. (Kg) & (\%) & Taka \\ Qty. (Kg) & 140.44 & 1,270,610.7 & 183.89 & 64,541,917.4 & 77.5\% & 175.48 \\ 523,616.1 & 156.50 & 378,409.2 & 212.86 & 16,479,266.9 & 22.5\% & 202.40 \\ 2,332,663.1 & 144.05 & 1,649,019.9 & 190.54 & 81,021,184.3 & 99.9\% & 180.96 \\ 0.0 & 0.00 & 0.00 & 0.00 & 499.0 & 0.0\% & 850.00 \\ 2,332,663.1 & 144.05 & 1,649,019.9 & 190.54 & 81,021,683.3 & 99.9\% & 180.96 \\ 2,00 & 710.00 & 0.00 & 0.00 & 3,692.4 & 0.0\% & 770.10 \\ 0.0 & 0.00 & 0.00 & 0.00 & 7.0 & 0.0\% & 1,250.00 \\ 0.00 & 0.00 & 0.00 & 0.00 & 20.5 & 0.0\% & 1,250.00 \\ 2,332,683.1 & 144.05 & 1,649,019.9 & 190.54 & 81,025,403.2 & 99.9\% & 180.98 \\ 0.0 & 0.00 & 43,896.1 & 122.99 & 214,236.9 & 0.1\% & 116.87 \\ \hline \end{array}$	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	Season 2023/24Season 20231,809,047.0140.041,270,610.7183.8964,541,917.477.5%175.4859,182,572.979.45%203.68-5,359,344.52,332,663.1144.051,649,019.9190.5481,021,184.399.9%180.9674,790,745.599.7%207.16-6,230,937.92,00710.000.000.003,692.40.0%770.1013,077.90.0%661.449,385.5 </td

Buyer Purchase Analysis

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		For the	Sale				Up-to-Da	te Sale				
	Season 202	3/24	Season 2024	/25	Sea	son 2023/24		Seaso	on 2024/25		(+/-) Season 2023/	/24
Buyer	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	71,359.0	89.75	0.0	0.00	222,565.0	0.02%	85.79	14,235.5	0.27%	221.18	-208,329.5	135.39
Internal	2,259,324.1	145.81	1,692,916.0	188.79	81,017,075.1	99.98%	181.07	75,516,715.1	99.73%	206.46	-5,500,360.1	25.39
Grand Total	2,332,683.1	144.05	1,692,916.0	188.79	81,239,640.1	100%	180.81	75,530,950.6	100%	206.46	-5,708,689.6	25.65

Crop of Major Tea Producing & Exporting Countries

	For the Month							Up to Month			
Country	Month	2022	2023	2024	(+/-) 2023	2022	2023	2024	(+/-) 2023		
Bangladesh	November	10.84	11.57	9.97	-1.6	86.05	95.15	86.65	-8.50		
North India	November	111.6	109.39	123.45	14.1	1062.4	1,090.7	1,046.89	-43.82		
South India	November	21.2	21.80	19.83	-2.0	215.6	218.56	208.5	-10.06		
All India	November	132.8	130.77	143.28	12.5	1278.0	1309.27	1255.39	-53.88		
Sri Lanka	November	20.2	19.78	22.30	2.5	231.5	236.2	240.01	3.78		
Kenya	August	35.9	45.57	38.62	-7.0	340.1	363.9	402.75	38.84		

Source: Bangladesh Tea Board and International Tea Committee's Monthly Statistical Bulletin

OTHER MARKETS

KOLKATA SALE 07 HELD ON 11TH & 12TH FEBRUARY, 2025

There was good demand. Better liquoring Assams were easier. Good and Medium Assams met with interest and sold irregularly around last to easier levels. Better Dooars were easier. Plainer Dooars continued to sell around last level to irregularly easier. Dust: There was good demand. Overall it was irregular and sold around last to easier levels. Western India segments were active. M/s Hindustan Unilever, operated for brighter liquoring teas in the Dust category. M/s Tata Consumer showed more interest on medium categories in the leaf sale and were active on liquoring Assams in the Dust sale. Exporters showed interest on larger brokens. Local buyers operated on clean, well-made varieties.

Tea Category	Price Range USC
BEST ASSAMS	231-288
GOOD ASSAMS	196-231
	150-185
MED ASSAMS	
GOOD DOOARS	173-208
MEDIUM DOOARS	150-196
PLAINER DOOARS	127-150

COONOOR SALE 07- 14TH FEBRUARY, 2025

DEMAND: - Good demand. MARKET: - The total CTC leaf teas sold this week was 70.84% (860039.84kgs) of the total offering of 1214076.03Kgs. BEST:- All sorts in this category sold at irregularly dearer prices closely following quality. Regional packeteers were active with selective buying from local buyers. GOOD:- Better demand was seen this week and prices saw a slight surge especially on the broken grades. However, very limited fanning were offer in this category. Regional packeteers, upcountry buyers were fairly active whilst the major blenders and exporters were very selective. BETTER MEDIUM: - Larger broken ruled a firm market. Other categories especially the medium and smaller broken in general were barely steady to easier except for select few invoices which fetched dearer prices on competition. Fanning sold barely steady to easier. Major blenders continued to be selective along with the upcountry buyers too. Exporters were very choosy. MEDIUM & PLAINERS:- All sorts in this category declined by Rs 2 to 3 in this segment. Market saw a depletion in demand with progress of the sale and there were more out lots. Exporters were selective on the larger and select medium broken. Major blenders and select internal buyers were selective along with the upcountry buyers and reduced their purchases as the sale progressed. BUYING PATTERN: - The major blenders off take was 41.89% of the total CTC leaf sold.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	180-224	150-170	134-149	128-133	122-127
Medium Brokens	256-269	164-202	142-156	133-142	129-131
Smaller Brokens	242-268	181-219	143-161	135-144	126-134
Fannings	244-256	181	144-165	133-143	116-131

MOMBASA SALE 06- 10TH & 11TH FEBRUARY,2025

There was good general demand but at lower levels for the 202,560 packages (13,517,616.00 kilos) on offer with 25.42% remaining unsold.

CTC QUOTATIONS	BP1 – (USC/kg)	PF1 – (USC/kg)	PD – (USC/kg)	D1 – (USC/kg)
Best	300 - 400	316 - 400	316 - 384	274 - 351
Good	272 - 344	300 - 340	300 - 338	270 - 315
Good Medium	260 - 344	280 - 343	295 - 333	270-316
Medium (KTDA)	152 - 250	148 - 284	144 - 282	149 - 261
Medium (Plantations)	155 - 264	138 - 251	164 - 286	173 – 220
Lower Medium	138 - 190	118 - 180	126 - 193	125 - 177
Plainer	102 - 148	086 - 132	090 - 166	090 - 146